



**ISITC**  
EUROPE

AGM & Conference

25<sup>th</sup> January 2018

Marketing Pack



## Background

“Outstanding”, “Best conference I have been to for years”, “Fantastic well informed speakers” – just a few comments made by some of the near 100 attendees at the ISITC Europe 2017 Silver Anniversary AGM & Conference which was sponsored by Volante and DTCC.

Over 150 people registered for this year’s event with a huge 70% attending and another 10% requesting documents from the sessions.

The theme of the conference, “Digitisation, Regulation, Market Change and Efficiency – What next?” captured the fact that there was a full agenda for operations, executives and technology. A review of the day can be found [here](#).

75% rated the conference as Excellent

25% rated the conference as good

## Attendees:

A full list of attendee Organisations and Job Roles can be found in Appendix 1.

## Testimonial:

*The subject matters covered are very dry and in particular at conferences the points made by panellists and speakers can be repetitive. You often come away being no better informed than before you attended.*

*This was certainly not the case at the ISITC conference. All the speakers and panellists were both articulate and informative with insights that had not been repeated add infinitum previously.*

*Thoroughly enjoyed the content, discussions and networking. The flow of the conference made for an excellent day. A view shared to me by many at the breakout sessions.*

*If I had to pick out a standout session it would be the Brexit panel with panellists clearly with deep insights and knowledge of the challenges, process and politics involved. Though closely followed by the Blockchain panel which was also very good with excellent interaction with the audience.*

*Well done and congratulations. You thoroughly deserve the sponsorship that you are looking for next year.*

**Philip Enness**  
**IBM FSS Watson**  
**Global Lead Market Infrastructure**

## 2018 Conference

The ISITC Europe 2018 AGM & Conference will take place on Thursday 25<sup>th</sup> January 2018 at the London Hilton Tower Bridge.

You have a unique opportunity to be part of the AGM in 2018 and shape the agenda for what we believe will be another great day, even better is the chance to benefit from a massive 20% discount if you commit before the end of March 2017.

## Agenda

Topics for 2018 will be confirmed in the summer once we have taken into account the output from working groups which will drive the topics on the day but topics of interest generated from this year's conference were:

- Interactions between London and the rest of Europe
- impact of regulation; benefits of automation in new areas.
- Similar line up - all topics were pertinent
- Cyber Security , Corporate Actions, Data Standards, A strategy for compliance, The risks of Legacy systems, Building a management team in financial services, Sustainability
- Same topics but more structure and detail, particularly on what is happening collaboratively. How can we work together - collaborate to compete?
- T2S and its impact / future direction
- MiFID II implementation, Coping with multiple blockchains/DLTs
- More innovation and vision of the future. More on Robotics.
- Interaction of regulatory reform in UK, EU and USA
- Brexit and the future of the eurozone
- Anything related to standards

## Interactive Voting

We will also be employing the use of interactive voting technology which will be accessible via smart phones or tablets and each attendee will be able to vote on questions posed by the presenters and the panel, with the results being displayed immediately. It will also offer the opportunity for instant feedback on all aspects of the day.

Sponsors will be able to provide one interactive question to be asked of the audience.

## Sponsor Opportunities

### **GOLD SPONSOR - £2,500 + VAT**

- Exhibition Stand (3x2 m)
- Promotion of company logo and links on ISITC Europe website
- Placement of Logo throughout conference
- Distribution of own stationery/pens to delegates
- Two page A5 ad in conference booklet
- One speaker on a panel
- One interactive voting question
- 3 company attendees (if not ISITC Europe member)
- Final delegate registration list before AGM

### **SILVER SPONSOR - £1,250 + VAT**

- Exhibition Stand (3x2 m)
- Promotion of company logo and links on ISITC Europe website
- Placement of Logo throughout conference
- One page A5 ad in conference booklet
- One interactive voting question
- 2 company attendees (if not ISITC Europe member)
- Final delegate registration list after AGM

### **BRONZE SPONSOR - £500 + VAT**

- Promotion of company logo and links on ISITC Europe website
- Company logo and description in conference booklet
- 1 company attendee (if not ISITC Europe member)

### **DRINKS RECEPTION SPONSOR - £750 + VAT**

- Company Logo on signage at drinks
- Welcome speech from Company official at drinks
- 2 company attendees (if not ISITC Europe member)
- Promotion of company logo and links on ISITC Europe website
- Final delegate registration list after AGM

### **LUNCH SPONSOR – £1000 + VAT**

- Company Logo on signage at lunch
- Welcome speech from Company official at lunch
- 2 company attendees (if not ISITC Europe member)
- Promotion of company logo and links on ISITC Europe website
- Final delegate registration list after AGM

***\*A 20% discount will be applied to all sponsor packages confirmed by the 31<sup>st</sup> March 2017***

## 2017 Members



## About Us

ISITC Europe is a not-for-profit trade association, with members from across the spectrum of financial services organisations, including investment managers, brokers, custodians, service providers, solutions providers and individuals.

We support our members by promoting operational efficiency in the capital markets arena through a series of working groups, educational activities, as well as hosting conferences and seminars.

## About the venue

The plenary room can hold a maximum of 300 delegates theatre style whilst the More London Suite can comfortably accommodate both delegates for catering and a number of sponsors and exhibitors in the same space.

## The Audience

The audience will comprise a mix from across the spectrum of financial services organisations, including investment managers, brokers, custodians, service providers, solutions providers and individuals.

## Next Steps

For further information or to register your interest please contact either:

Dee Radford, Secretariat – [admin@isitc-europe.com](mailto:admin@isitc-europe.com)

Or

Nigel Solkhon, CEO – [nigel.solkhon@isitc-europe.com](mailto:nigel.solkhon@isitc-europe.com)

## Appendix 1

<b>Organisations</b>	<b>Independent</b>
95 CPR Ltd	ISITC Europe
Actuare	James Brooklyn Ltd
AFME	JobRouter Ltd
Aspectus	JobRouter UK Ltd
BankingTechnology	JPMorgan chase
Banking Technology	Kynetix
Barclaycard	Manifest
BAT	MarletClear Limited
BBFA	MARSS
Block Asset Technologies (BAT)	MCO Europe Ltd
Bloomberg LP	MEP
BLOOMBERG STP	Northern Trust
BNP Paribas	Objecttec group
BNP Paribas Securities Services	Paxos
Brown Brothers Harriman & Co	Pentima Ltd
Citi	Retired
Codel & Instant Actions	Senegal UK Chamber of Commerce
Colt Technology	Share Witness
Commerzbank AG	SimCorp Ltd.
Courtenay Solutions	SIX Securities Services AG
Credits Blockchain	SocGen Securities Services
Deutsche Bank	SS&C Advent
Digital Asset	Standard Chartered
Dr Kay Swinburne, MEP	Standard Chartered Bank
DTCC	SWIFT
Ernst & Young	Tesseract Consulting
Euroclear	Thomas Murray
Exchange Data International	Thomas Murray Data Services
EY	Toldy Ltd
Financial Services	Trax
Fincore Ltd	T-SCAPE
GBST	Volante Technologies
Goldman Sachs	Western Asset
Hardy London Limited	Z/YEN
HSBC Securities Services	
IBM	
Imperial College Business School	

<b>Job Title</b>	<b>Head of Business Development - Asset Managers</b>
<b>Account Director</b>	<b>Head of Europe</b>
<b>Account Executive</b>	<b>Head of Europe Public Affairs</b>
<b>Account Manager</b>	<b>Head of Industry Relations</b>
<b>ACE Leader</b>	<b>Head of Investment Support</b>
<b>Advisor</b>	<b>Head of Post Trade Services</b>
<b>Associate Director</b>	<b>Head of Product, Asset &amp; Fund Services UK</b>
<b>Associate Partner</b>	<b>Head of Regulatory and Industry Affairs Europe</b>
<b>Blockchain Lead</b>	<b>Head of Regulatory Reform</b>
<b>BUSINESS DEVELOPMENT</b>	<b>Hon Treasurer</b>
<b>Business Development Associate</b>	<b>Industry and Regulatory Affairs</b>
<b>Business Development Manager</b>	<b>Manager Post Trade &amp; Prime Services</b>
<b>CEO</b>	<b>Managing Director</b>
<b>Chief Executive - Global Advisory Practice</b>	<b>Managing Director - Finworks</b>
<b>Chief Operating Officer</b>	<b>Managing Director UK and Ireland</b>
<b>Chief Regulatory Officer</b>	<b>Market Engagement Director</b>
<b>Chris Smith, Head of Trax and Operations Services</b>	<b>Marketing Director</b>
<b>Client &amp; Business Event Marketing Specialist</b>	<b>Member of Economic and Monetary Affairs</b>
<b>Compliance Officer</b>	<b>Owner &amp; Director</b>
<b>Consultant</b>	<b>Partner, Banking &amp; Capital Markets Advisory</b>
<b>Deputy Editor</b>	<b>President</b>
<b>Director</b>	<b>Product Manager</b>
<b>Director Industry Relations</b>	<b>Project Manager</b>
<b>Director Sales</b>	<b>Regulation Advisor</b>
<b>Director, Centre for Global Finance and Technology</b>	<b>Relationship Management</b>
<b>Director, Client Engagement</b>	<b>Relationship Manager</b>
<b>Director, Head International Regulatory Affairs</b>	<b>Senior Assistant</b>
<b>Director, Product Development</b>	<b>Senior Market Manager</b>
<b>Director: Custody Global Product Development</b>	<b>Senior Product Manager / Fund Services</b>
<b>EMEA Sales</b>	<b>Senior VP of Engineering</b>
<b>EMEIA Lead for Exchanges and FMI</b>	<b>Technologies &amp; Market Structures</b>
<b>Executive</b>	<b>Vice President</b>
<b>Executive Director</b>	<b>Vice President, Europe and Asia</b>
<b>Founder and MD</b>	<b>Voting Manager</b>
<b>GBDS Consultant</b>	<b>VP Financial Markets</b>
<b>Global Head of Business Development &amp; Head of EMEA</b>	
<b>Global lead, Markets Infrastructure, Banking and Financial Markets, IBM</b>	
<b>Global Sales Director</b>	